

# A Glimpse of Game Theory

WALLY, THESE PEER REVIEWS  
ARE LIKE THE FAMOUS  
"PRISONER'S DILEMMA."



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S. Adams

IF YOU RAT ON ME BUT  
I SAY GOOD THINGS  
ABOUT YOU, YOU GET THE  
BIGGEST RAISE. BUT IF  
WE PRAISE EACH OTHER  
WE CAN BOTH GET A  
SMALL RAISE.



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WALLY, IF YOU RAT HIM  
OUT, I'LL LET YOU LOOK AT  
MY "VICTORIA'S SECRET"  
CATALOG.



THIS IS EXACTLY  
WHY THERE ARE  
NO COED  
PRISONS.



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# Games and Game Theory

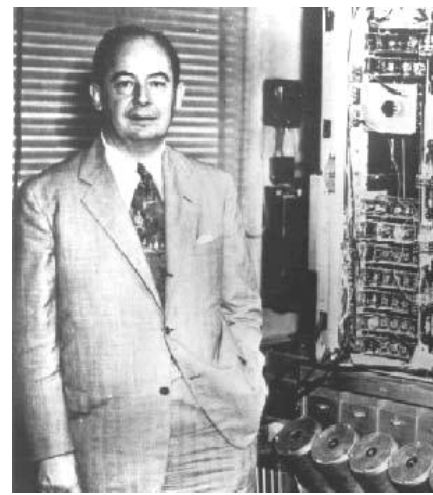
- Much effort to develop computer programs for artificial games like chess or poker commonly played for entertainment
- Larger issue: account for, model and predict how agents (human or artificial) interact with other agents
- **Game theory** accounts for mixture of cooperative and competitive behavior
- Applies to zero-sum and non-zero-sum games

# Basic Ideas of Game Theory

- Game theory studies how strategic interactions among **rational players** produce **outcomes** with respect to the players' **preferences** (or utilities)
  - Outcomes might not have been intended
- It offers a general theory of strategic behavior
- Generally depicted in mathematical form
- Plays important role in economics, decision theory and multi-agent systems

# Game Theory

- Defined by **von Neumann & Morgenstern**  
von Neumann, J., and Morgenstern, O., (1947).  
The Theory of Games and Economic Behavior.
- Covers a wide range of situations for both cooperative and non-cooperative situations
- Developed and used in economics and is being used to model/specify behavior of artificial agents
- Provides powerful model and practical tools to think about interactions among a set of autonomous agents
- Used to model strategic policies (e.g., arms race)



# Zero Sum Games



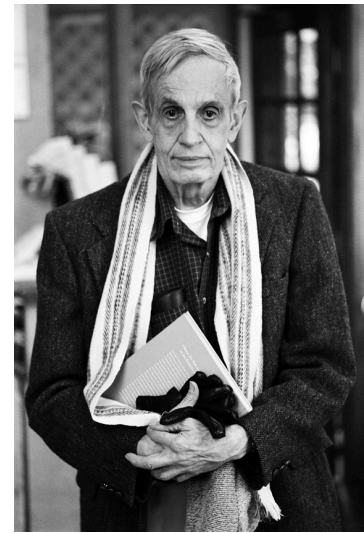
- **Zero-sum:** participant's gain/loss exactly balanced by losses/gains of the other participants
- Total gains of participants minus total losses = 0  
Poker is zero sum game: money won = money lost
- Commercial trade is not a zero sum game  
If a country with an excess of bananas trades with another for their excess of apples, both may benefit
- Non-zero sum games more complex to analyze
- More non-zero sum games as world becomes more complex, specialized and interdependent

# Rules, Strategies, Payoffs & Equilibrium

Situations are treated as games:

- **Rules** of game: who can do what, and when they can do it
- Player's **strategy**: plan for actions in each possible situation in the game
- Player's **payoff**: amount that player wins or loses in particular situation in a game
- Player has a **dominant strategy** if her best strategy doesn't depend on what others do

# Nash Equilibrium



- Occurs when each player's strategy is optimal, given strategies of the other players
- Strategy profile where no player benefits by unilaterally changing her strategy, while others stay fixed
- Every finite game has at least one Nash equilibrium in either pure or mixed strategies (proved by John Nash)
  - J. F. Nash. 1950. Equilibrium Points in n-person Games. Proc. National Academy of Science, 36
  - Nash won 1994 Nobel Prize in economics for this work
  - Read [A Beautiful Mind](#) by Sylvia Nasar (1998) and/or see the [2001 film](#)



# Prisoner's Dilemma

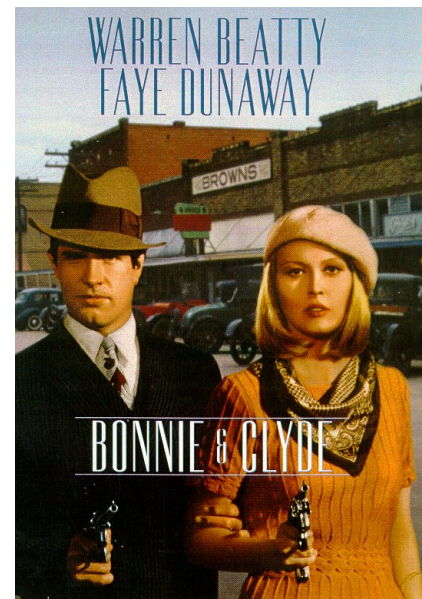
- Famous example of game theory
- Strategies must be undertaken without the full knowledge of what other players will do
- Players adopt dominant strategies, but they don't necessarily lead to the best outcome
- **Rational behavior** leads to a situation where everyone is **worse off**



Will the two prisoners cooperate to minimize total loss of liberty or will one of them, trusting the other to cooperate, betray him so as to go free?

# Bonnie and Clyde

Bonnie and Clyde are arrested and charged with crimes. They're questioned separately, unable to communicate. They know how it works:



- If both proclaim mutual innocence (cooperating), they will be found guilty anyway and get a three year sentences for robbery
- If one confesses (defecting) and the other doesn't (cooperating), the confessor is rewarded with a light, one-year sentence and the other gets a severe 8-year sentence
- If both confess (defecting), then the judge sentences both to a moderate 4 years in prison

What should Bonnie do? What should Clyde do?

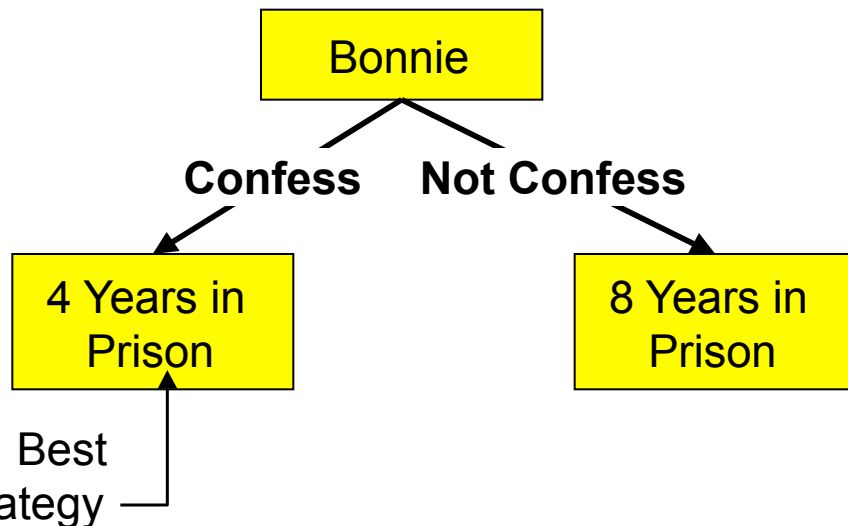
# The payoff matrix

		CLYDE	
		Confess	Not Confess
BONNIE	Confess	4 years each	1 year for Bonnie and 8 years for Clyde
	Not Confess	8 years for Bonnie and 1 year for Clyde	3 years each

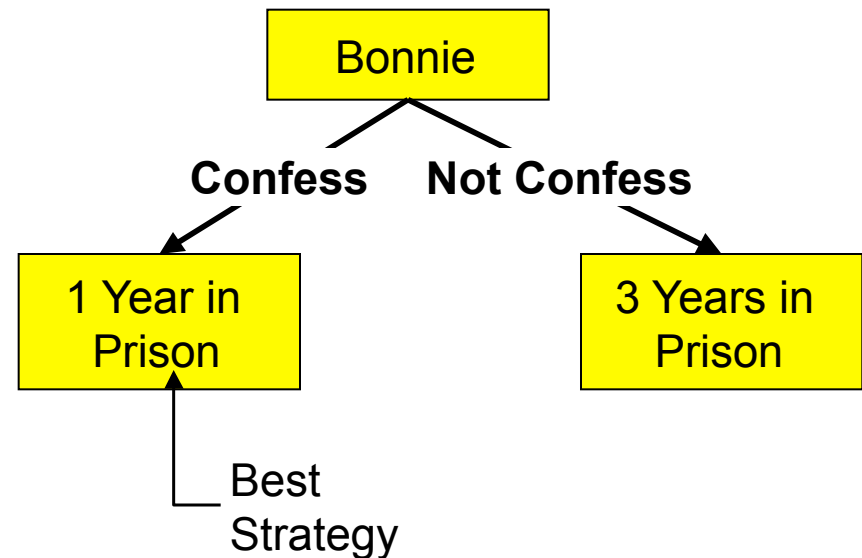
# Bonnie's Decision Tree

There are two cases to consider

**If Clyde Confesses**



**If Clyde Does Not Confess**



The dominant strategy for Bonnie is to confess (defect) because no matter what Clyde does she is better off confessing.

# So what?

- It seems we should always defect and never cooperate
- No wonder Economics is called the dismal science

# Some PD examples

- There are lots of examples of the Prisoner's Dilemma situations in the real world
- It makes it difficult for “players” to avoid the bad outcome of both defecting
  - Cheating on a cartel
  - Trade wars between countries
  - Arms races
  - Advertising
  - Communal coffee pot
  - Class team project

# Cheating on a Cartel

Cartel: association of manufacturers or suppliers with purpose of maintaining prices at a high level and restricting competition

- Cartel members' possible strategies range from abiding by their agreement to cheating
- Cartel members can charge the monopoly price or a lower price
- Cheating firms can increase profits
- The best strategy is charging the low price

# Trade Wars Between Countries

- Free trade benefits both trading countries
- Tariffs can benefit one trading country
- Imposing tariffs can be a dominant strategy and establish a Nash equilibrium even though it may be inefficient



# Advertising

- Advertising is expensive
- All firms advertising tends to equalize the effects
- Everyone would gain if no one advertised
- But firms increase their advertising to gain advantage
- Which makes their competition do the same
- It's an arms race

# Games Without Dominant Strategies

- In many games players have no dominant strategy
- Player's strategy depends on others' strategies
- If player's best strategy depends on another's strategy, she has no dominant strategy

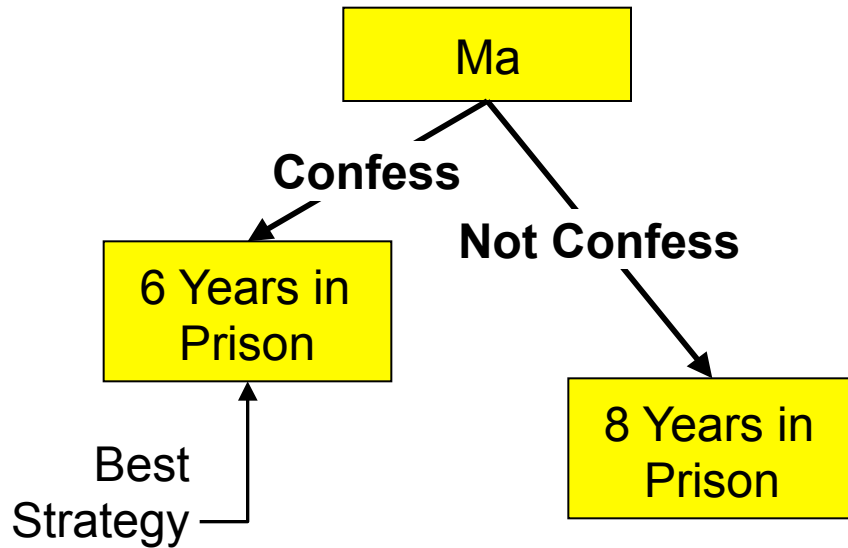


**Pa**

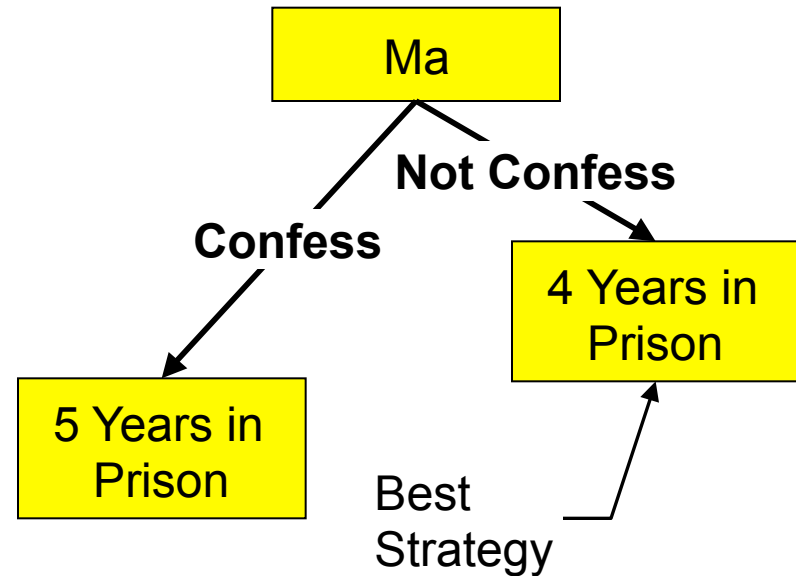
		<b>Pa</b>	
		<b>Confess</b>	<b>Not Confess</b>
<b>Ma</b>	<b>Confess</b>	6 years for Ma 1 year for Pa	5 years for Ma 3 years for Pa
	<b>Not Confess</b>	8 years for Ma 0 years for Pa	4 years for Ma 2 years for Pa

# Ma's Decision Tree

If Pa Confesses



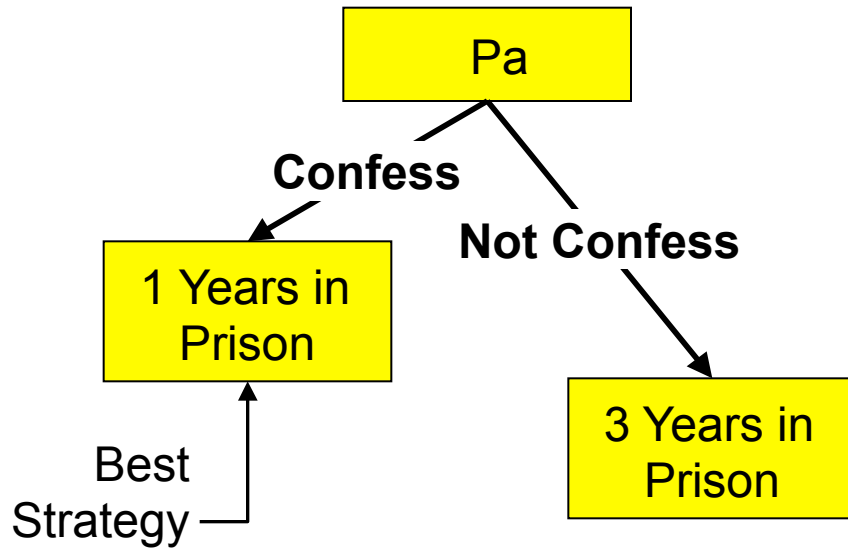
If Pa Does Not Confess



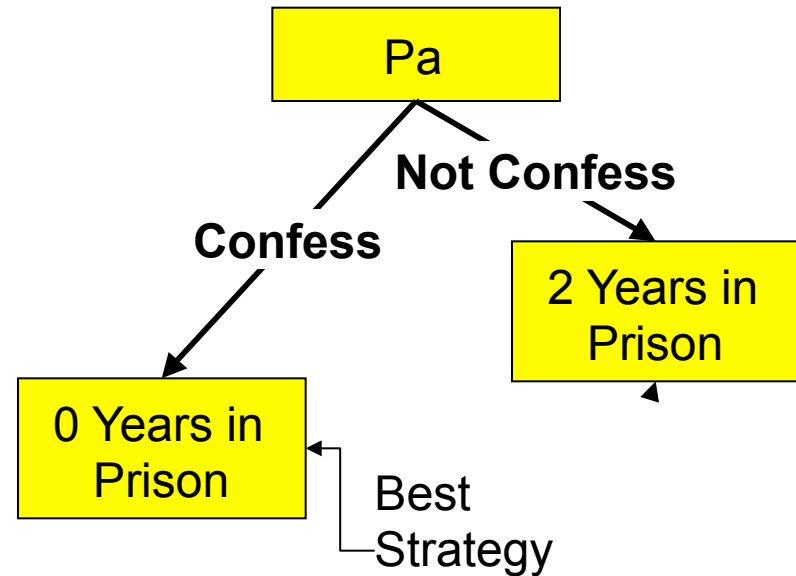
Ma has no explicit dominant strategy, but there is an *implicit* one since Pa does have a dominant strategy. (What is it?)

# Pa's Decision Tree

If Ma Confesses



If Ma Does Not Confess



Pa does have a dominant strategy: confess

# Some games have no simple solution

In the following payoff matrix, neither player has a dominant strategy. There is no non-cooperative solution

		Player B	
		1	2
Player A	1	1, -1	-1, 1
	2	-1, 1	1, -1

# Repeated Games

- A repeated game is a game that the same players play more than once
- Repeated games differ from one-shot games because a player's current actions can depend on the past behavior of other players
- Cooperation is encouraged

# Payoff matrix for the generic two person dilemma game

(A's payoff, B's payoff)

		Player B	
		cooperate	defect
Player A	cooperate	(CC,CC) reward for mutual cooperation	(CD,DC) sucker's payoff and temptation to defect
	defect	(DC,CD) temptation to defect and sucker's payoff	(DD,DD) punishment for mutual defection

# Payoffs



- Four payoffs are involved
  - CC: Both players cooperate
  - CD: You cooperate, other defects (*sucker's payoff*)
  - DC: You defect, other cooperates (*temptation to defect*)
  - DD: Both players defect
- Assigning values induces an ordering, with 24 possibilities (4!); three lead to “dilemma” games
  - Prisoner's dilemma:  $DC > CC > DD > CD$
  - Chicken:  $DC > CC > CD > DD$
  - Stag Hunt:  $CC > DC > DD > CD$



# Chicken

- DC > CC > CD > DD
- Rebel without a cause scenario
- Two cars race toward one another
- Drivers choose to serve or not
  - Cooperation: swerving
  - Defecting: not swerving
- Optimal move: do exactly the opposite of other player



# Stag Hunt

- $CC > DC > DD > CD$
- Two players on a stag hunt
- Hard task requiring coordination but with big shared payoff
- Hare seen, do you defect and chase it?
  - Cooperate: keep after the stag
  - Defect: switch to chasing hare
- Optimal play: do exactly what the other player(s) do



# Prisoner's dilemma

- $DC > CC > DD > CD$
- Optimal play: always defect
- Two rational players will always defect.
- Thus, (naïve) individual rationality subverts their common good



# More examples of the PD in real life

- **Communal coffeepot**

- Cooperate by making new pot of coffee if you take last cup
- Defect by taking last cup and not making new pot, depending on the next coffee seeker to do it
- $DC > CC > DD > CD$

- **Class team project**

- Cooperate by doing your part well and on time
- Defect by slacking, hoping other team members will come through and sharing benefits of good grade
- (Arguable)  $DC > CC > DD > CD$

# Iterated Prisoner's Dilemma

- Game theory shows that rational players should always defect when engaged in a PD situation
- In real situations, people don't always do this
- Why not? Possible explanations:
  - People aren't rational
  - Morality
  - Social pressure
  - Fear of consequences
  - Evolution of species-favoring genes
- Which make sense? How can we formalize?

# Iterated Prisoner's Dilemma

- **Key idea:** We often play more than one “game” with a given player
- Players have complete knowledge of past games, including their choices and other players’ choices
- Your choice when playing against player can be based on whether she’s been cooperative in past
- Simulation was first done by Robert Axelrod (Michigan) where programs played in a round-robin tournament ( $DC=5, CC=3, DD=1, CD=0$ )
- The simplest program won!

# Some possible strategies

- Always defect
- Always cooperate
- Randomly choose
- Pavlovian (win-stay, lose-switch)
  - Start always cooperating, switch to always defecting when *punished* by other's defection, switch back & forth at every such punishment
- Tit-for-tat (TFT)
  - “Be nice, but punish any defections”. Starts cooperating and, after that always does what the other player did on previous round
- Joss
  - Sneaky TFT that defects 10% of the time
- In an idealized (noise free) environment, TFT is both a very simple and very good strategy

# Characteristics of Robust Strategies

Axelrod analyzed entries and identified characteristics

**Nice:** never defects first

**Provocable:** responds to defection by promptly defecting.

Prompt response is important; being slow to anger isn't good strategy; some programs tried even harder to take advantage

**Forgiving:** programs responding to single defections by defecting forever thereafter weren't successful. Better to respond to TIT with 0.9 TAT; might dampen echoes and prevent feuds

**Clear:** Clarity an important feature. With TFT you know what to expect and what will/won't work. With too much randomness or bizarre strategies in program, competing programs cannot analyze and began to always defect.



# Implications of Robust Strategies

- Succeed not by "beating" others, but by allowing both to do well. TFT never "wins" a single turn! It can't. It can never do better than tie (all C).
- You do well by motivating cooperative behavior from others - the provocability part
- Envy is counterproductive. Doesn't pay to get upset if someone does a few points better than you in a single encounter. To do well, others must also do well, e.g., business & its suppliers.

# Implications of Robust Strategies

- You need not be smart to do well. You don't even have to be conscious! TFT models cooperative relations with bacteria and hosts.
- Cosmic threats and promises aren't necessary, though they may be helpful
- Central authority unnecessary, though it may be helpful
- Optimum strategy depends on environment. TFT is not necessarily best program in all cases. It may be too unforgiving of JOSS & too lenient with RANDOM

# Emergence



- Process where larger entities, patterns, and regularities arise through interactions among smaller or simpler entities that themselves don't exhibit such properties
- E.g.: Shape and behavior of a flock of birds or school of fish
- Might cooperation be an emergent property?

# Required for emergent cooperation

- A non-zero sum situation
- Players with equal power and no discrimination or status differences
- Repeated encounters with another player you can recognize

Garages depending on repeat business versus those on busy highways. Gypsies. Being unlikely to ever see someone again => a non-iterated dilemma.

- A temptation payoff that isn't too great  
If defecting makes you a millionaire, you're likely to do it. "Every man has his price."

# Ecological model

- Assume an ecological system can support  $N$  players
- Players accumulate or lose points on each round
- After each round, poorest players die and richest multiply
- *Noise* in the environment can model likelihood that an agent makes errors in following a strategy misinterpret another's choice
- A simple way of modeling this is described in [The Computational Beauty of Nature](#)

# Evolutionary stable strategies

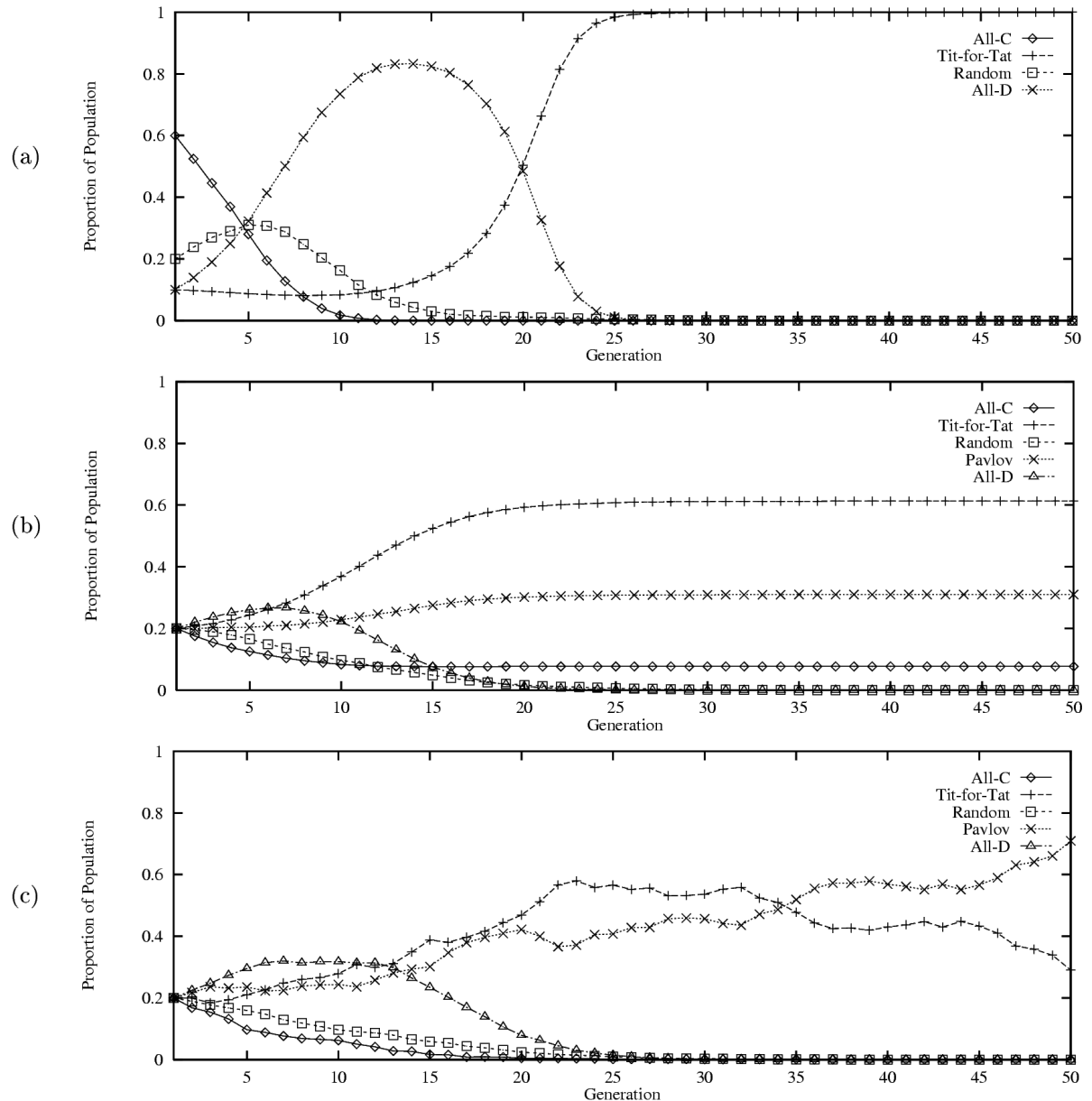
- Strategies do better or worse against other strategies
- Successful strategies should be able to work well in a variety of environments
  - E.g., ALL-C works well in an mono-culture of ALL-C' s but not in a mixed environment
- Successful strategies should be able to “fight off mutations”
  - E.g., an ALL-D mono-culture is very resistant to invasions by any cooperating strategies
  - E.g., TFT can be “invaded” by ALL-C

# Population simulation

(a) TFT wins

(b) A noise free version with TFT winning

(c) 0.5% noise lets Pavlov win



**Figure 17.3** Population simulations of the ecological version of the iterated Prisoner's Dilemma: (a) an idealized version that illustrates the rise of **TFT**; (b) a noise-free simulation with **TFT** winning; (c) with 0.5 percent noise **PAV** wins

# 20<sup>th</sup> anniversary IPD competition (2004)

- [New Tack Wins Prisoner's Dilemma](#)
- [Coordinating Team Players within a Noisy Iterated Prisoner's Dilemma Tournament](#)
- U. Southampton bot team won using a covert channel to let “fellow travelers” recognize each other
- The 60 bots
  - Executed series of moves that signaled their ‘tribe’
  - Defect if other is known to be outside tribe, coordinate if in tribe
  - Coordination was not just cooperation, but master/slave : defect/cooperate



# For more information

- Prisoner's Dilemma: John von Neumann, Game Theory, and the Puzzle of the Bomb, William Poundstone, Anchor Books, Doubleday, 1993.
- The Origins of Virtue: Human Instincts and the Evolution of Cooperation, Matt Ridley, Penguin, 1998.
- Games of Life : Explorations in Ecology, Evolution and Behaviour, Karl Sigmund, 1995.
- Nowak, M.A., R.M. May and K. Sigmund (1995). The Arithmetic of Mutual Help. Scientific American, 272(6).
- Robert Axelrod, The Evolution of Cooperation, Basic Books, 1984.
- The Computational Beauty of Nature: Computer Explorations of Fractals, Chaos, Complex Systems, and Adaptation, Gary \_William Flake, MIT Press, 2000.
- [New Tack Wins Prisoner's Dilemma](#), By Wendy M. Grossman, Wired News, October 2004.

# Hawk and Dove